# What retailers, policymakers, and brands need to know

Insights from the Retailer Report Card on trends, policies, and best practices

#### Mike Schade

Director of Mind the Store

#### **Cheri Peele**

Director of Markets and Regulatory Policy





# Speakers



Mike Schade

Director of Mind the Store



Cheri Peele
Director of Markets and
Regulatory Policy



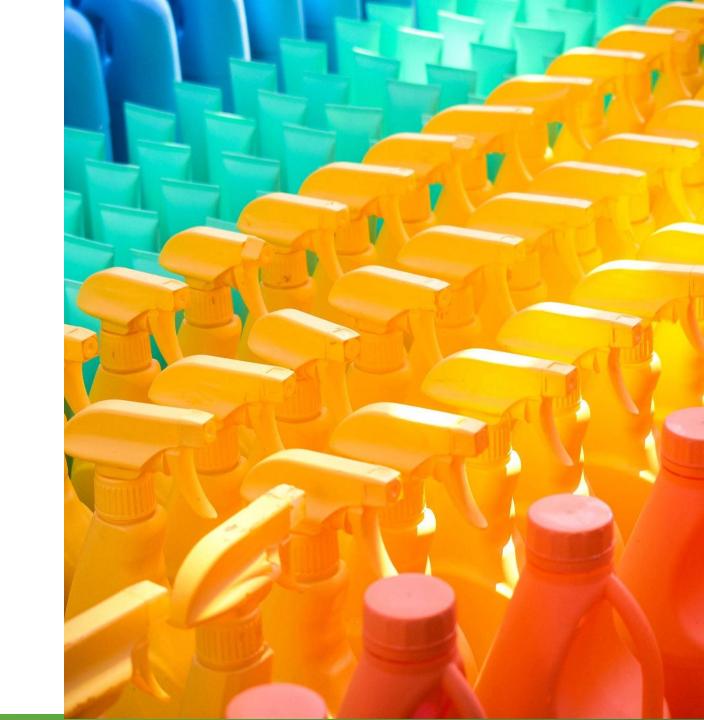
# Webinar logistics

- Type questions in the "Q&A" section (names of those asking questions will not be shared)
- Webinar is being recorded, including Q&A
- Slides and recording will be shared via e-mail



### Overview

- Background and purpose
- Four Essential Elements for a Safer Marketplace
- Findings
- Recommendations & next steps
- Q&A



# Background and purpose



# What we do







Policy Advocacy



Market Transformation



# Hazard Framework: Chemical of High Concern

#### Criteria:

- Carcinogen, mutagen, or reproductive (CMR) toxicant; or
- Persistent, bioaccumulative toxicant (PBT); or
- Chemical of equivalent concern (e.g., endocrine disruptor); or
- Chemical that breaks down into one of the above

#### Aligned with:

- European Union REACH legislation Substance of Very High Concern
- Safer Products for Washington law
- US EPA Safer Choice Master Criteria
- GreenScreen Benchmark-1
- ChemFORWARD Bands D and F



# Human exposure to toxic chemicals from consumer products

- Breast milk is considered the best food for babies
- 2019: 50 breast milk samples collected from Seattle area
- Four peer-reviewed studies
  - 2021: PFAS
  - 2021: Organophosphate plasticizers and flame retardants
  - 2022: Quaternary ammonium compounds (Quats)
  - 2023: Brominated flame retardants



# Human exposure to toxic chemicals from consumer products

- Breast milk is considered the best food for babies
- 2019: 50 breast milk samples collected from Seattle area



www.nature.com/jes

Journal of Exposure Science & Environmental Epidemiology

#### ARTICLE

Check for updates

The first detection of quaternary ammonium compounds in breast milk: Implications for early-life exposure

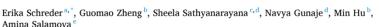
Guomao Zheng<sup>1</sup>, Erika Schreder<sup>2</sup>, Sheela Sathyanarayana<sup>3</sup> and Amina Salamova<sup>4 \in \infty</sup>

Environmental Pollution 334 (2023) 122028





Brominated flame retardants in breast milk from the United States: First detection of bromophenols in U.S. breast milk $^*$ 

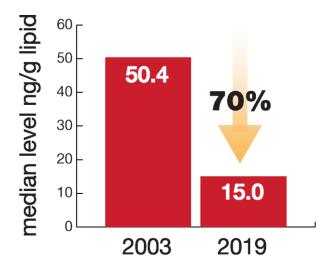






#### Phaseouts work

#### **PBDEs**



- Found in 100% of samples
- 70% decline from 2003 samples from U.S. Northwest
- Phased out from furniture (2004)
   & electronics (2013)

### Beware regrettable substitutes

#### **Bromophenols**



- Found in 88% of samples
- First detection in U.S. breast milk
- State policies have since been enacted to restrict organohalogen flame retardants (OFRs)



### What we know

- Toxic chemicals escape from both formulated products and articles
- Humans are exposed to multiple hazardous chemicals simultaneously
- Lack of disclosure makes it challenging to address exposures
- When chemicals are phased out, human exposure decreases
- Regrettable substitutes need to be actively avoided

We must move to known safer alternatives.





- Benchmark safer chemicals policies and implementation
- Use publicly available information
- Grade against best-in-class approaches
- Highlight leaders and laggards
- Drive competitive race to the top
- Media coverage of the 2024 report:
  - 340+ stories and mentions,
     nearly 50% increase in media coverage



By Sandee LaMotte, CNN

② 7 minute read · Published 2:00 AM EST, Thu November 14, 2024

# The 2024 Retailer Report Card

### 2024 Retailer Report Card













































































































































# 2024 Retailer Report Card



CVS 7-Eleven Helly Hansen Mariano's HomeGoods **ACME Markets** Dick's Sporting Goods Mark's HomeSense Ahold Delhaize Dillons Market Street **IGA** Dollar General Marshalls Albertsons IGA Extra ALDI Dollar Tree Maxi Alimentation **IKEA** Duane Reade McDonald's Couche-Tard Dunkin' Independent Metro Amazon Extra Foods Metro Market Ingo Amigos Family Dollar Inspire Brands Moosejaw Andronico's Firehouse Subs Jay C Food Stores Needs Apple Five Below Jean Coutu No Frills Arby's Food 4 Less Jewel Osco Nordstrom Atlantic Superstore Food Basics Jimmy John's Office Depot Baker's Food Lion KFC Office Max Balducci's King Soopers Foodland Bartell Drugs Foods Co Kings Food Market Baskin Robbins Fortings Kohl's Party City **Best Buy** Fred Meyer Kroger **Pavilions** Brunet Pay-Less FreshCo Lawton Drugs **Buffalo Wild Wings** Fry's Les Marches Tradition Burger King Peapod Gerbes LL Flooring Canadian Tire PetSmart Giant-Landover Loblaw Carrs Pick'n Save Giant-Martins Lowe's Chipotle Pizza Hut Golf Galaxy Lucky Circle K Popeves Macy's Haggen City Market Premiere Moisson Hannaford Marche Richelieu Costco Provigo Harris Teeter Marche Bonichoix Couche-Tard Public Lands

Publix Subway QFC Super C **T&T Supermarket** Rachelle Bery Ralphs Taco Bell Randalls Target Real Canadian The Habit Superstore The Home Depot REI Thrifty Foods Restaurant Brands Tim Horton's International TJ Maxx Rite Aid TJX Ruler Foods Tom Thumb Safeway Trader Joe's Sally Beauty Ulta Beauty Sam's Club United Supermarkets Pak'n Save Foods Sephora Panera Bread Valu-Mart Shaw's Vons Sherwin-Williams Walgreens Shopper's Drug Mart Walmart Sierra Super Markets Whole Foods Market Smith's Wholesale Club Sobey's Yum! Brands Sonic Zehrs Markets SportChek Staples Star Market

Starbucks

Stop & Shop



### What's new?

- Updated criteria
- Redistributed points
- Ban the Bad Priority List

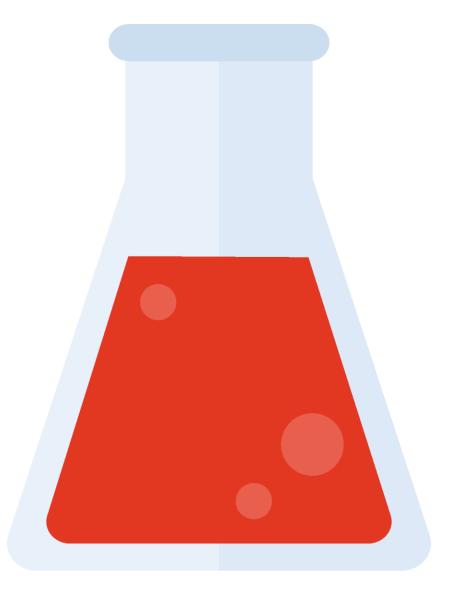
#### Retailer Report Card Simplified Grading Scale: 2021 and 2024





# **Ban the Bad Priority List**

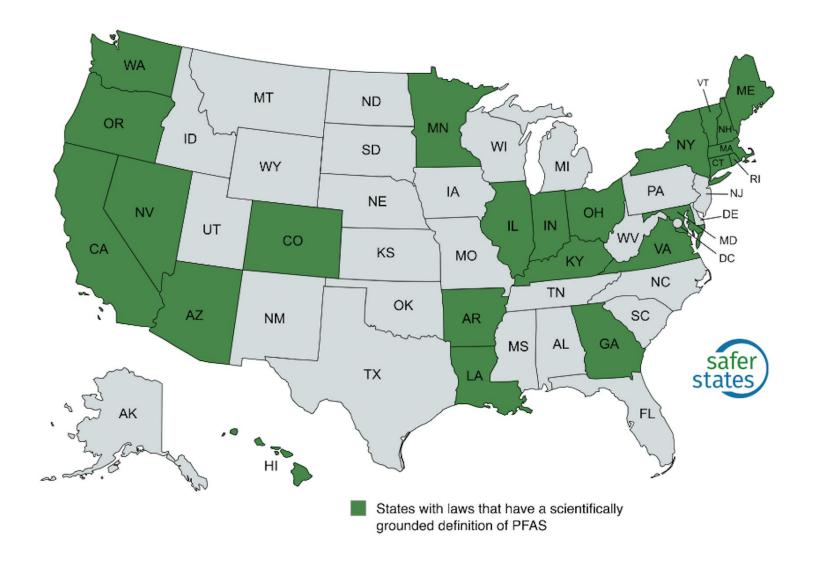
- Chemicals, chemical classes & groups, and plastics
- Prioritized based on:
  - Known use in consumer products
  - High hazard
- Defines chemical classes & groups
- Includes chemicals of high concern for beauty products of environmental justice concern





# **Ban the Bad Priority List:**

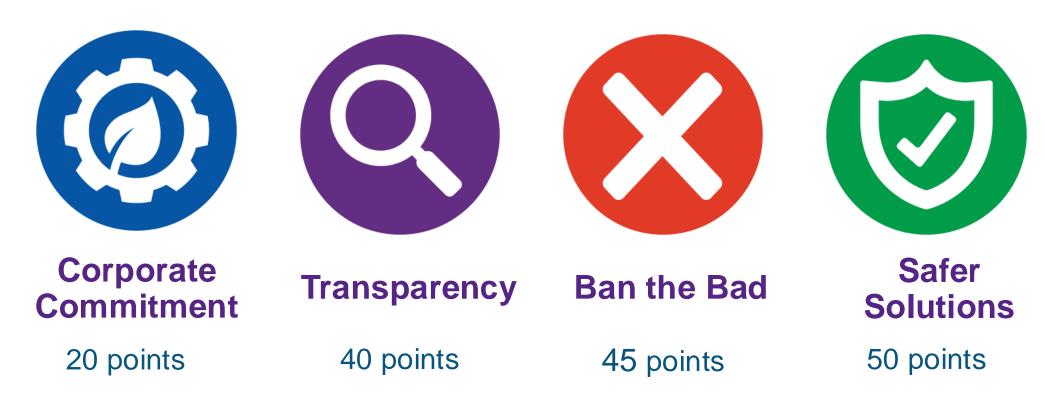
States with aligned PFAS definition





# Four Essential Elements for a Safer Marketplace

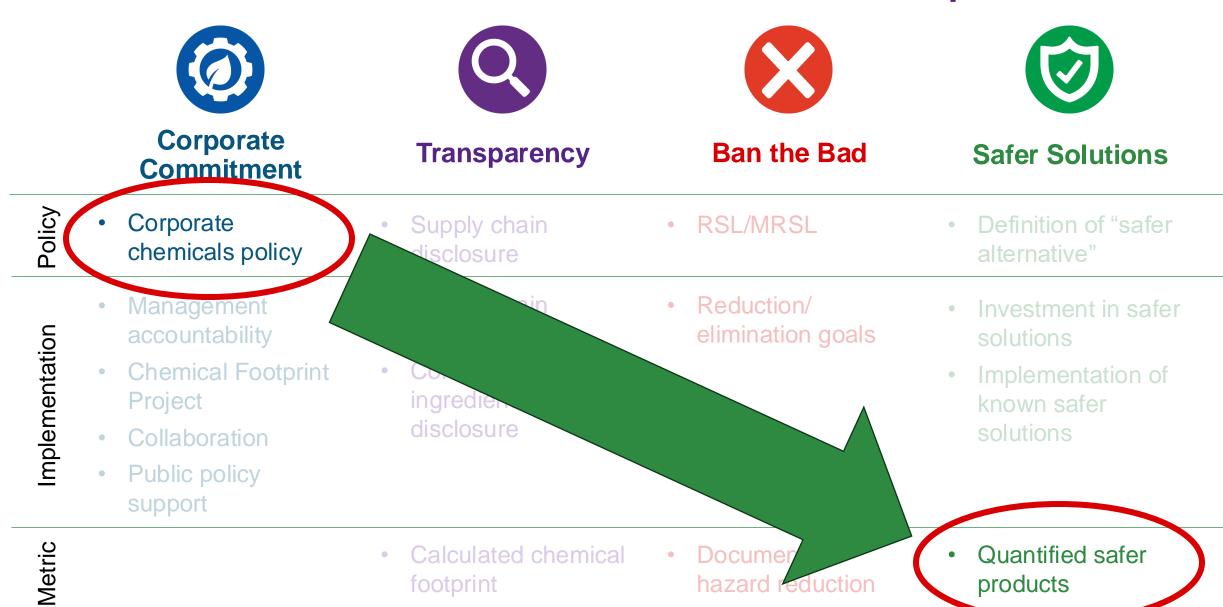
# Revised Rubric: Four Essential Elements for a Safer Marketplace



Total points: 155 (with beauty products: 165)



#### Four Essential Elements for a Safer Marketplace



# Findings

### Retail leaders



Average grade for all retailers in the RRC: D+



### Improved scores: 38% of retailers

- Amazon
- Apple
- Best Buy
- Canadian Tire
- Dick's Sporting Goods
- IKEA
- Lowe's

- Metro
- Panera Bread
- Restaurant Brands International (RBI)
- Sephora
- Staples
- Starbucks

- Sobeys
- Subway
- Target
- TJX
- Ulta Beauty
- Walmart



Most

improved!

# Improved scores, improved grades

- Amazon
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# 2024 Toxic Hall of Shame: Received F grade

















**NORDSTROM** 











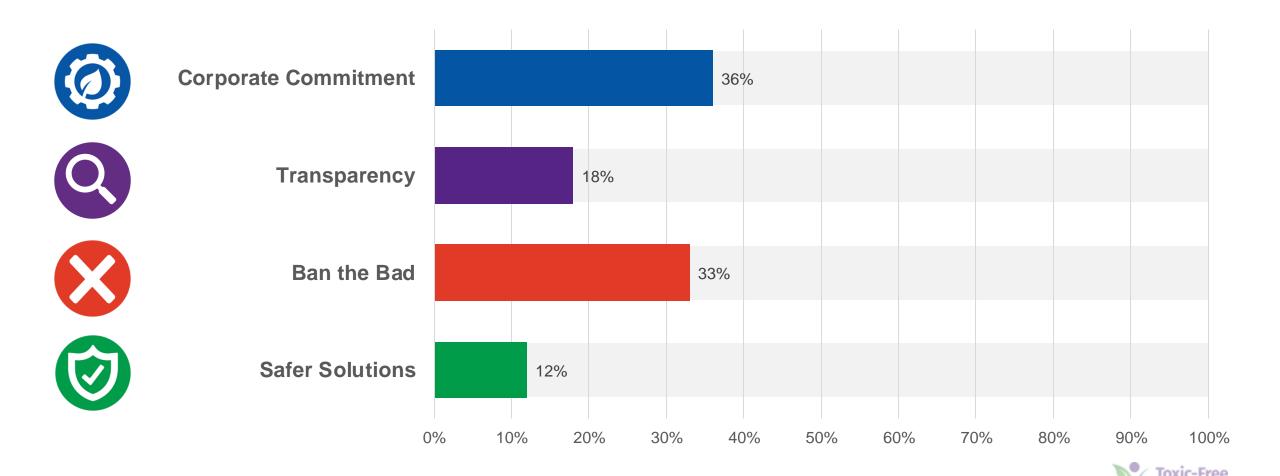








# 2024 Retailer Report Card Average Score by Element (% of total possible points)



# Corporate Commitment: Most progress

#### Percent of retailers:

With corporate chemicals policies: 56%

 That participate in the Chemical Footprint Project: 16%

Five retailers supported governmental policies to reduce chemicals & plastics of concern





# Transparency: Supplier Disclosure

Percent of retailers that **ask suppliers** to disclose chemical content of products:

For retailer's internal use: 46%

• To consumers: 44%

Leading suppliers require disclosure through tools like UL WERCSmart







Percent of retailers with public, time-bound goals to reduce or eliminate:

Chemicals & plastics: 44%

• PFAS: 30%

PVC plastic: 20%







Percent of retailers reporting reductions or elimination:

Chemicals & plastics: 68%

• PFAS ("forever chemicals"): 30%

Polystyrene or expanded polystyrene plastics: 20%







- 80% of retailers are failing to ensure Safer Solutions to toxic chemicals and plastics.
- 20% of retailers have adopted criteria for safer alternatives that align with WA state definition
- 16% percent of retailers have made financial investments in identifying or developing safer solutions





#### **Target**





Corporate Commitment	<b>14.5</b> / 20
<b>Q</b> Transparency <b>⊙</b>	<b>16</b> / 44
Ban the Bad ❷	<b>47</b> / 51
Safer Solutions 👁	<b>30</b> / 50

#### **Key Findings and Recommendations**

 Corporate Commitment: Target adopted a comprehensive safer chemicals policy in 2017, which applies to both private-label and brandname products and includes a clear preference for safer alternatives.
 Target participates in the Chemical Footprint Project Survey but does not make its score public. Target should publicly support governmental policies to reduce chemicals and plastics of high concern.



Retailer Report Card Home

#### **SELECT A RETAILER**





About Us

Take Action

Pressroom

Contact Q 7 10 y in

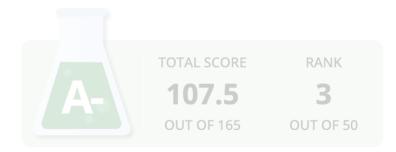
Donate



2024 RETAILER REPORT CARD

**Target** 





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#### **Key Findings and Recommendations**

• Corporate Commitment: Target adopted a comprehensive safer



- **Leaders and Laggards**
- **Key Findings**
- Recommendations
- VII. Resources
- VIII. Methodology
- IX. About this Report

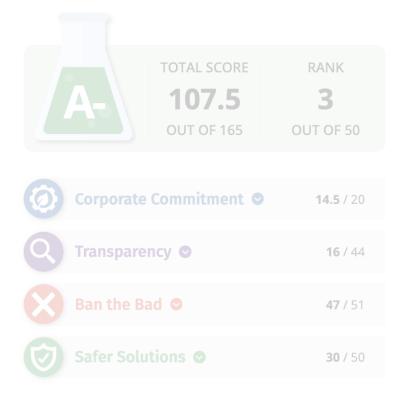
- Press Release

**Retailer Report Card Home** 

**SELECT A RETAILER** 







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**SELECT A RETAILER** 







Points = **47** out of 51

92%





Points = **47** out of 51

RESTRICTED SUBSTANCES LIST (RSL)/ MANUFACTURING RESTRICTED SUBSTANCES LIST (MRSL)

23 out of 23

1 Points Details

REDUCTION/ELIMINATION GOALS

5 out of 5

Points Details

#### CHEMICALS AND PLASTICS REDUCTION

Reduced or eliminated toxic chemicals or plastics of high concern

19 out of 23

i Points Details





= No action

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Points Details

#### **CHEMICALS AND PLASTICS REDUCTION**

#### **19** OUT OF 23 POINTS

In 2020, Target announced it was eliminating bisphenols in thermal receipt paper: "(b)y end of year 2020, Target expects to fully convert to phenol-free receipt paper for use in all standard and mobile-device checkout lanes."

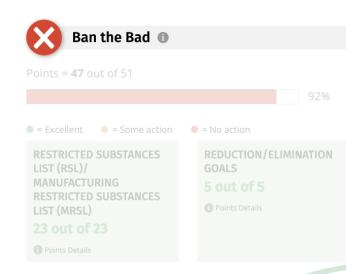
More recently, the company announced through its Building Blocks for Better Products (B3P) initiative, Target helped 26 women- and BIPOC-founded beauty and personal care businesses to phase out harmful or undesirable ingredients from their products.

Target has also made progress increasing its assortment of formulated products that are part of its Target Clean program, which means the products are free of phthalates, propyl- & butyl-parabens, formaldehyde donors, musks, nonylphenol ethoxylates, ethanolamines, glycol ethers, siloxanes, and perfluorinated substances. As of year-end 2023, it increased the number of products in Target Clean by approximately 10 percent year over year, to a total of around 5,000 individual items.

Finally, Target has made progress reducing the use of plastics of high concern (PHCs). Between 2017 and 2022, expanded polystyrene (EPS) has been removed from the packaging of 734 items. The company has also piloted a program to transition from polyvinyl chloride (PVC) gift cards to paper gift cards.

Glossary of terms





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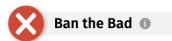
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Glossary of terms

### How does Target compare to its competitors?

Apparel	Baby/Children	Beauty/Personal Care
Drugstore	Electronics	Furniture/Home Goods
Groceries	Pet Supplies	





RESTRICTED SUBSTANCES MANUFACTURING RESTRICTED SUBSTANCES

REDUCTION/ELIMINATION

#### REDUCTION

#### **CHEMICALS AND PLASTICS REDUCTION**

#### 19 OUT OF 23 POINTS

propyl- & butyl-parabens, formaldehyde donors, musks, nonylphenol ethoxylates,

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#### Previous Grade History

NOTE: Our evaluation criteria changed in 2024. The scores from previous review years through 2021 are based on a different set of criteria measured.

Click or tap on a grade year to review additional details (where available).

2016	2017	2018	2019	2021	2024
В	B+	A	A	A+	A-



# Recommendations

### Recommendations

- Use evaluations as a gap analysis
- Review the efforts of competitors
- Learn from high scoring retailers
- Meet with Mind the Store staff to review evaluations



# Next steps

## Next steps

- Additional analysis of data
- Beauty and personal care products: Funding available to do chemical hazard assessments for limited number of ingredients
- Next Retailer Report Card evaluation and publication in 2026



# Thank you

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# Q & A